

# FLUOR®

#### 2025 Active-Passive Investor Summit

October 2025

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## Fluor Is a Global Engineering, Procurement, and Construction Firm

Fluor Corporation ("Fluor", "FLR", or the "Company") delivers integrated engineering, procurement, construction, and project management ("EPCM") services, offering customers a one-stop partner for executing large, complex projects.

#### Fluor Financial Profile

\$6 Billion

**Enterprise Value** 

8.9x

Enterprise Value / CY27E EBITDA





We believe Fluor is unique as one of the few companies capable of delivering true end-to-end EPCM solutions across industries

## Fluor's EPCM Capabilities Span a Diversified Set of End Markets

Fluor's extensive engineering, procurement, and construction capabilities enable it to serve a broad array of end markets.

#### Fluor Business Segments



Metals and Mining

Life Sciences

Advanced
Technologies
(Semis & Data Centers)

Infrastructure

We believe Fluor has a diversified end-market mix spanning several attractive sectors

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## Construction Was Historically a Very Competitive Market

The U.S. construction market in the 2010s was fragmented, with numerous EPCM firms competing aggressively for projects across key end markets despite limited industry growth.

#### U.S. Census Bureau Annual Value of Construction Put in Place in the 2010s in Select Fluor End Markets

(\$ in billions)



#### We believe the construction market was historically marked by aggressive competition and undisciplined risk taking



## This Market Faced Major Challenges

The EPCM industry was once characterized by fragmentation, intense competition, and risk taking among major players.



We believe Fluor operated in an overly competitive EPCM market where growth was often prioritized over discipline and profitability

#### Starboard Actually Pushed AECOM to Exit Construction



In June 2019, Starboard invested in AECOM. Over the ensuing multi-year engagement, AECOM refreshed its board, appointed a new CEO, exited self-perform construction, and divested Management Services.



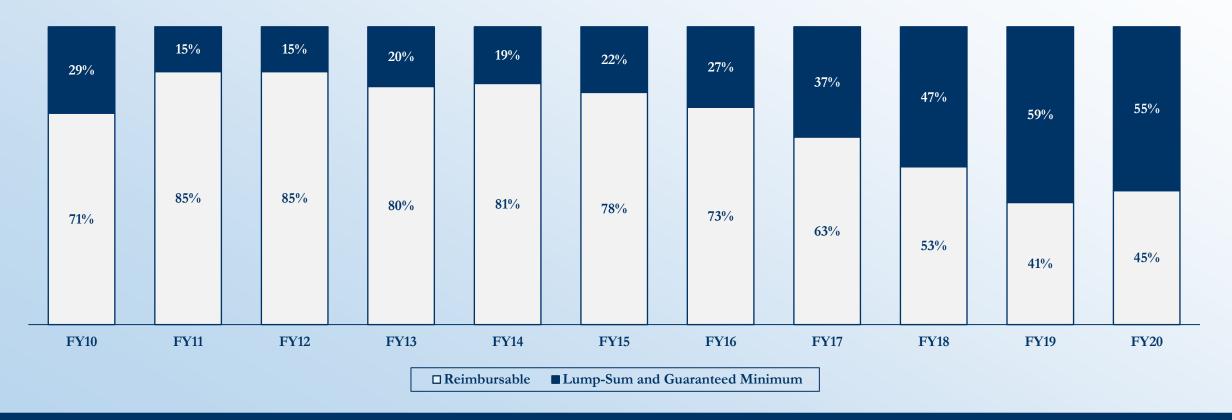
We believe Starboard was influential in AECOM's successful business transformation



# In the 2010s, Fluor's Prior Leadership Aggressively Pursued a High-Risk Strategy in an Attempt to Drive Growth

Fluor's prior management aggressively chased growth by pursuing risky fixed-priced contracts and acquiring non-core businesses.

#### Fluor Backlog Mix in the Decade Prior to David Constable's CEO Tenure<sup>(1)</sup>



We believe this strategy resulted in a significant shift in business mix that ultimately proved unsuccessful

#### This Change in Business Model Led to Substantial Losses

Many contracts were either bid or executed poorly, and it led to significant cost overruns. The result was a loss of investor confidence, with the stock falling below \$4.







#### During the 2010s, Fluor had a concerning track record of cost overruns on lump sum projects

# Fluor Is One of the Few EPCM Companies that Chose to Remain in Construction

As peers exited the construction industry amid challenging competitive dynamics, Fluor made the bold decision to remain in the sector and pursue projects under far more favorable terms.

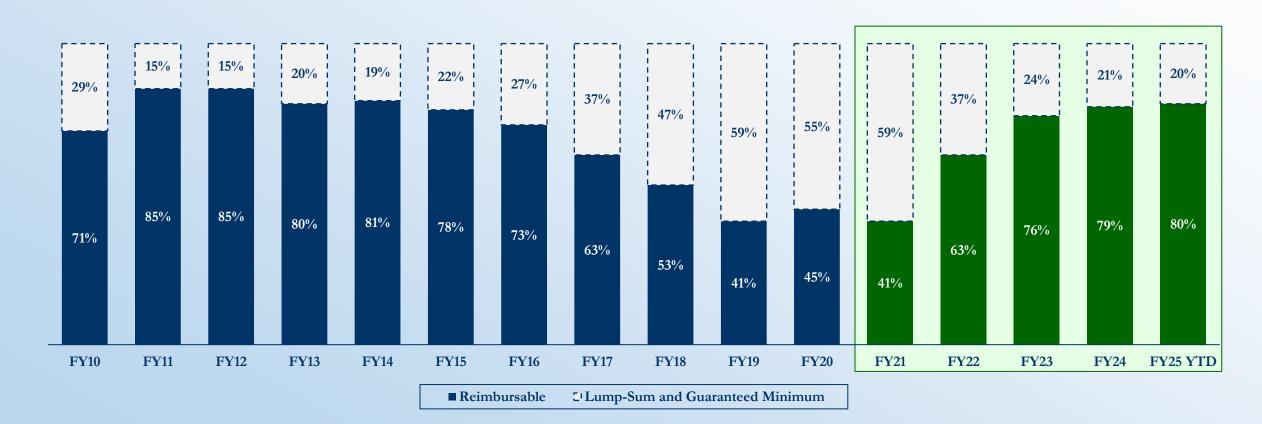
#### Competitive Landscape Current Past **Current Players** Bankruptcy / Distressed Exit / Scaled Back **AECOM BLACK & VEATCH Jacobs** BURNS FLUOR **MCDERMOTT M**Kiewit Wood lendlease ZACHRY

#### We believe Fluor has significantly less competition in the construction industry today

# Starting in 2021, New CEO David Constable Transformed Fluor's Strategy by Pursuing Lower-Risk Reimbursable Projects

Starting in 2021, Fluor's new management team began rebuilding the culture and shifting towards a more sustainable model focused on lower-risk reimbursable contracts, which now account for 80% of Fluor's contract mix.





We believe Fluor has materially reduced its risk profile and positioned the business for success

# Fluor Has also Made Meaningful Progress Resolving Legacy Projects

While Fluor's projects often take years to complete, Fluor has diligently worked through its backlog of problem projects, substantially reducing this long-standing earnings drag. The work is not yet complete, but Fluor's risk profile is no longer out of line with peers.

#### Fluor Exposure to Ongoing Legacy Projects in a Loss Position Since David Constable's CEO Tenure (1)(2)

(\$ in millions)



#### We believe the quality of Fluor's earnings has improved materially



# Today, Fluor Is One of the Few Remaining Full-Service EPCM Providers

As competitors have left the construction market, Fluor remains one of the few capable of delivering full end-to-end EPC.

#### Competitive Landscape **Prior EPCM Players Current Players** Bankruptcy / Distressed Exit / Scaled Back **AECOM BLACK & VEATCH Jacobs** BURNS MCDONNELL. MCDERMOTT **FLUOR ® Kiewit** lendlease

worley



We believe Fluor is well-positioned, with far fewer competitors for full-service, integrated EPCM contracts

# Although Construction Was Historically a Very Competitive Market...

The U.S. construction market in the 2010s was fragmented, with numerous EPCM firms competing aggressively for projects across key end markets despite limited industry growth.

#### U.S. Census Bureau Annual Value of Construction Put in Place in the 2010s in Select Fluor End Markets

(\$ in billions)



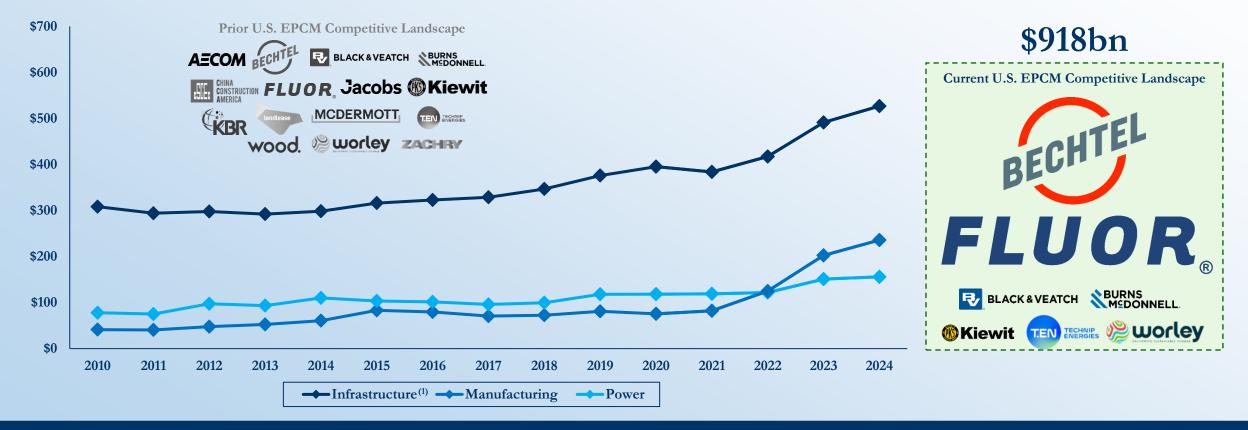
#### We believe the construction market was historically marked by aggressive competition and undisciplined risk taking

# ... Competitive Dynamics Have Improved Significantly

As competitors have exited the construction market, Fluor is now better positioned to capture a greater share of rising construction spend and to pursue projects under more disciplined, rational terms.

#### U.S. Census Bureau Annual Value of Construction Put in Place from 2010 – 2024 in Select Fluor End Markets

(\$ in billions)

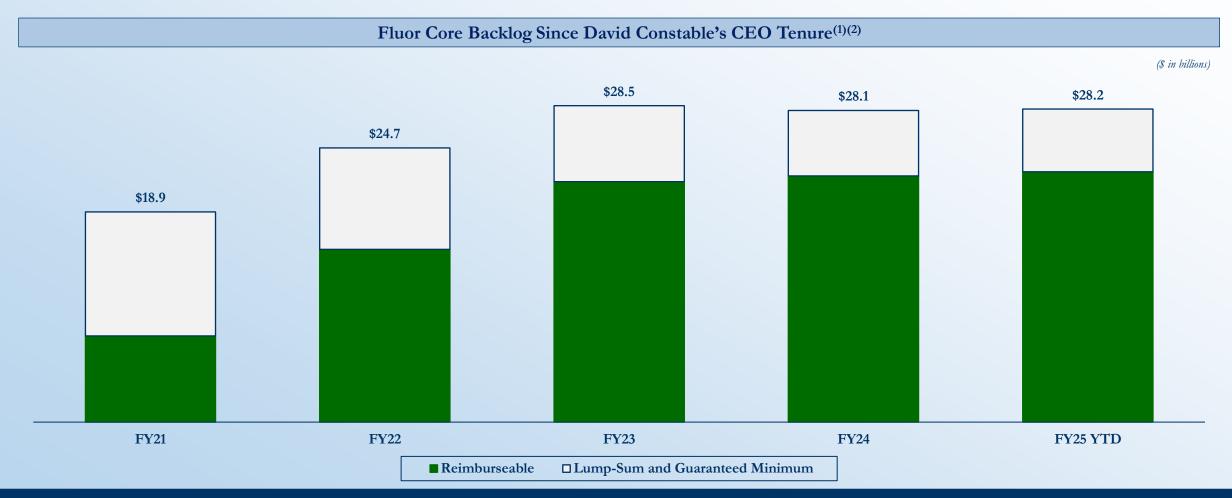


We believe Fluor is one of the few remaining EPCM firms positioned to capitalize on accelerating construction activity



# Fluor Was Able to Keep Backlog Stable while De-Risking its Portfolio

Over the past four years, Fluor prioritized clearing loss-making legacy work and reducing fixed-price exposure over headline backlog growth.



#### Fluor's EBITDA Growth Reflects its Successful Business Transformation

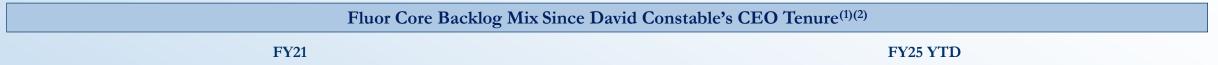
Since 2021, Fluor has delivered healthy EBITDA growth while exiting fixed-price work. Looking ahead, the Company is positioned to benefit from market tailwinds and a stronger backlog, with analysts projecting a ~9% CAGR from FY24.

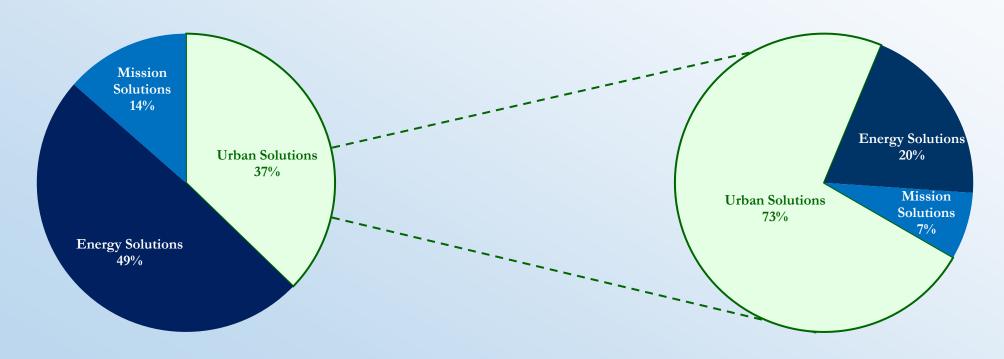


We believe Fluor should be able to grow EBITDA following the reset in the base business

# We Believe Fluor Is Well Positioned to Benefit from Faster Growing End Markets

While many people think of legacy energy projects when they think of Fluor, the vast majority of the business today is levered to faster growing markets within their Urban Solutions segment – including infrastructure, life sciences, mining, semiconductors, and data centers. Even within Energy Solutions, Fluor is exposed to growth trends in LNG, power generation, and energy transition.





Fluor has nearly doubled its exposure to Urban Solutions, which we believe is poised to see substantial growth

# The Recent Wave of New Investment in the United States Makes this a Particularly Exciting Moment to Invest in Fluor

Government policies are accelerating pharmaceutical, semiconductor, and other manufacturing investment in the U.S., directly aligning with Fluor's core end markets and expertise.

#### Select U.S. Reindustrialization Quote

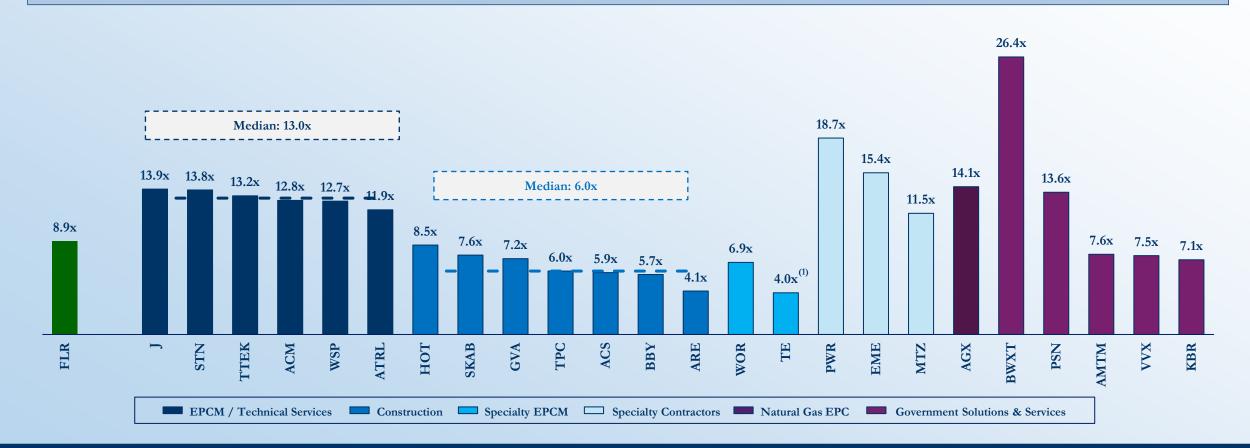


We believe that rising levels of U.S. investment will translate into new project opportunities for Fluor in its core markets

## Fluor Appears to Trade Broadly in Line with Peers...

Using a traditional valuation framework, we believe Fluor should trade at a multiple between that of its ECPM peers and pure-play construction peers, implying the stock appears fairly valued on headline metrics.





#### At surface level, Fluor appears fairly valued compared to its primary peers, but...

# Fluor Has a 39% Minority Stake in NuScale, a Publicly Traded Small Modular Nuclear Reactor Company

Fluor owns ~39% of NuScale Power Corporation ("NuScale" or "SMR"), a leading maker of next generation small modular nuclear reactors, a key technology necessary to power the global infrastructure and data center boom.

#### **NuScale Overview**



NuScale Market Capitalization: \$13 Billion



Fluor's 39% Ownership



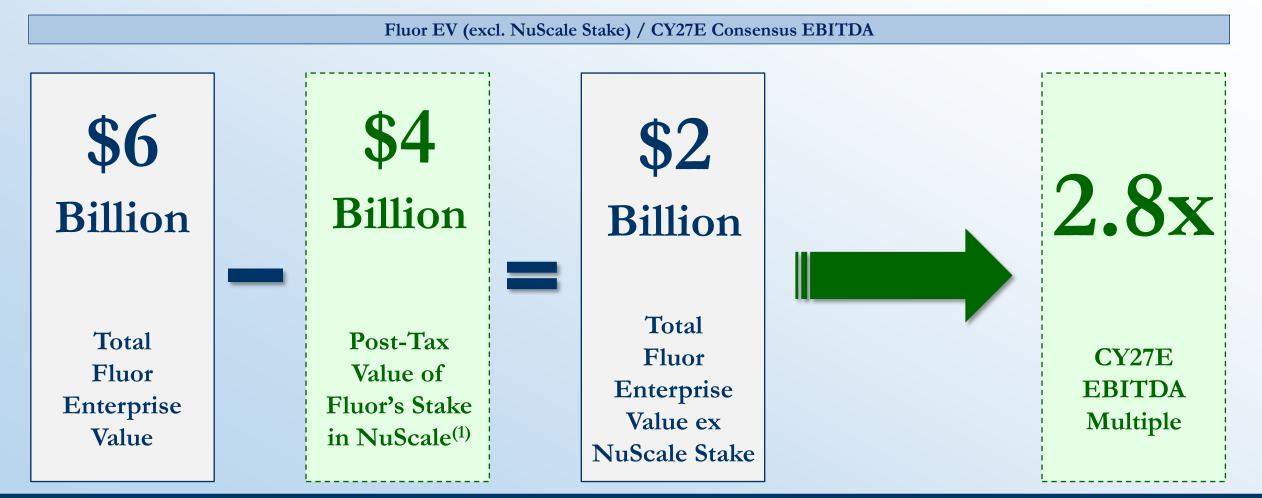
Post-Tax Market Value of Fluor's Stake:

~\$4 Billion<sup>(1)</sup>

Fluor owns a 39% stake in NuScale, a small modular reactor company

# Fluor Is Meaningfully Undervalued When Excluding its NuScale Stake

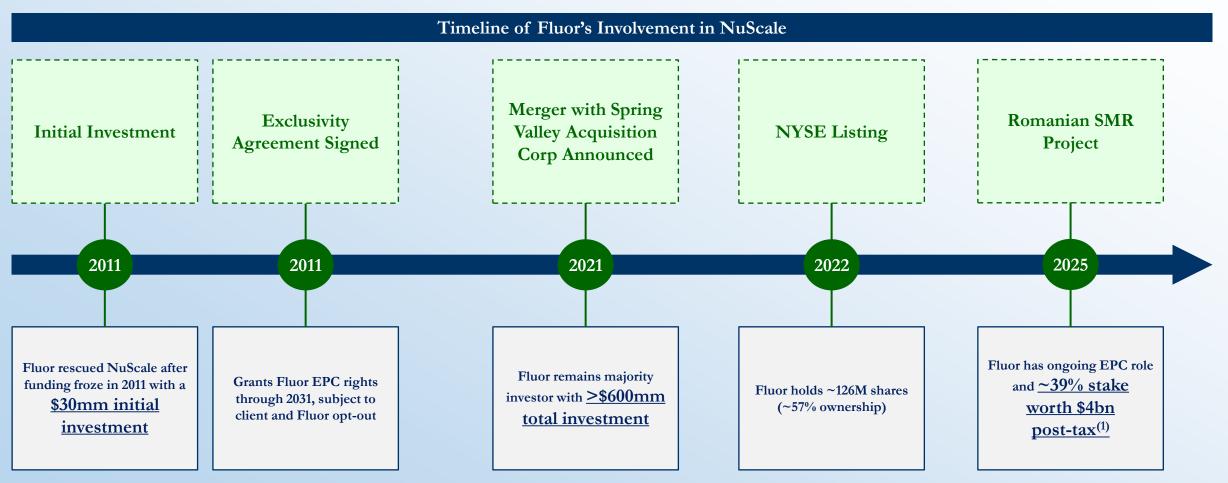
Fluor is a high-quality EPCM company that has undergone a remarkable transformation and, in our view, should be valued well above 3x EBITDA.



Excluding the market value of its stake in NuScale, Fluor is trading at just 3x CY27 EBITDA

## Fluor Invested in NuScale more than a Decade Ago

Fluor invested in NuScale more than a decade ago, and its early investment and exclusive EPC partnership were pivotal in evolving NuScale from a laboratory concept to the first U.S.-listed small modular reactor company.



We believe Fluor's early investment and sustained involvement positioned NuScale to become a leader in small modular reactors

# Small Modular Nuclear Reactors Generate Reliable and Clean Electricity

Small modular reactors (SMRs) are typically under 300 MW and considered safe, scalable, and space-efficient compared to large nuclear plants.

#### NuScale Small Modular Nuclear Reactor Technology Controlled Nuclear Reaction Creates Steam... ... Steam Powers a Turbine That Produces Electricity... ... Electricity Is Used to Power Various Customer Sites 77MW per Module feedwater line steam line containment vessel pressurizer of Modules steam header Required hot riser tube feedwater header reactor core

Small modular nuclear reactors are the next generation of nuclear technology

Module support skirt

# NuScale Is a Leading Small Modular Nuclear Reactor Business

Although the small modular nuclear reactor industry is in its infancy, NuScale has a significant lead when it comes to deployment at scale.

Small Nuclear Reactor Competitive Landscape								
	NUSCALE NO Power for all humankind	OKLO	energy	Kairos Power	HOLTEC INTERNATIONAL	GE VERNOVA  HITACHI	Westinghouse	TerraPower
Reactor Type	Pressurized Light Water Reactor	Liquid Metal-Cooled, Metal-Fueled Fast Reactor	High-Temperature Gas-Cooled Reactor	Fluoride Salt-Cooled High Temperature Reactor	Pressurized Light Water Reactor	Boiling Water Reactor	Pressurized Light Water Reactor	Sodium-Cooled Fast Reactor
Product Name	NuScale Power Module	Aurora Powerhouse	Xe-100	Kairos Power FHR	SMR-300	BWRX-300	AP300	Natrium
Capacity	77MW	75 <b>MW</b>	80MW	150MW	300MW	300MW	330MW	345MW
U.S. Nuclear Reactor Commission Design Approval?	<b>✓</b>							
Standard LEU fuel?	✓	×	×	×	$\checkmark$	$\checkmark$	$\checkmark$	×
Existing technology?	$\checkmark$	×	×	×	$\checkmark$	$\checkmark$	$\checkmark$	×
Commercial project announcement?	✓	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$

We believe NuScale is well positioned in the nascent nuclear reactor industry

#### NuScale Has Been an Incredible Investment for Fluor

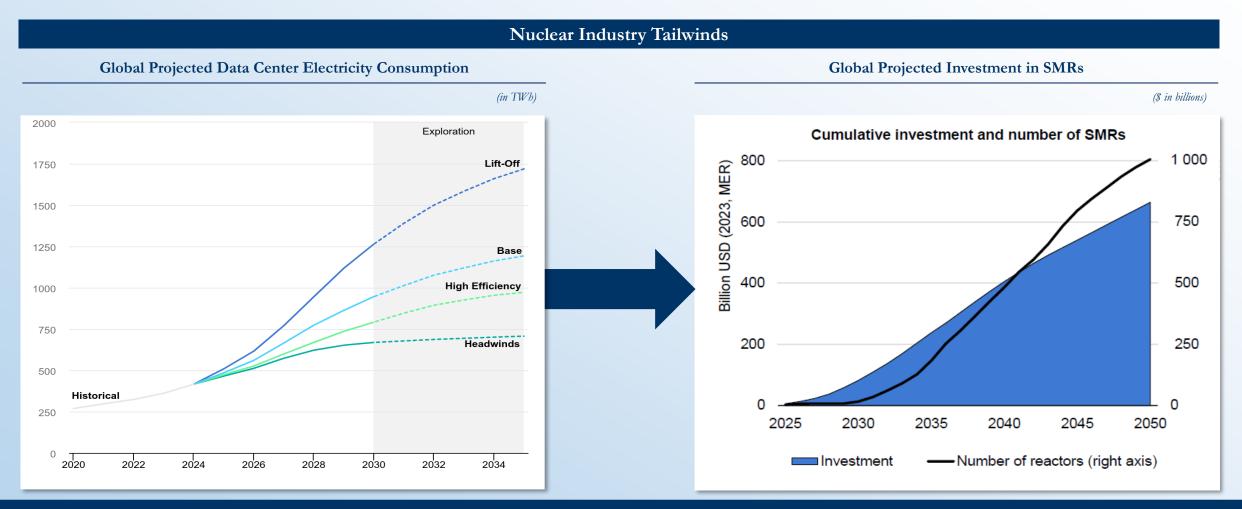
Fluor initially acquired a majority stake in NuScale in 2011 for \$30 million, and today Fluor's stake is worth more than \$4 billion, even assuming full taxes.



We applaud Fluor for making the investment in NuScale, but believe it is a non-strategic asset

# We Believe Small Modular Nuclear Reactors Will Play a Key Part in Meeting Future Power Demand

As global power demand continues to rise at a rapid pace, nuclear generation will be a vital, clean, and reliable source of energy to meet this growth.

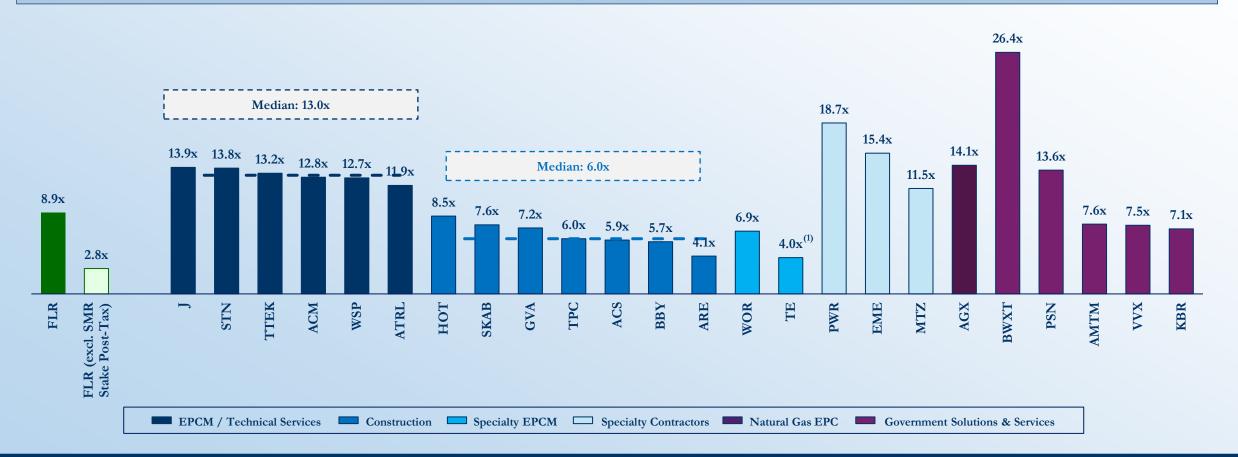


We believe demand for nuclear energy will continue to rise for the foreseeable future

## At 3x EBITDA, Fluor Is Trading Well Below its Core Peers...

Fluor trades at a meaningful discount, even relative to lower-quality, pure-play construction peers.





#### We believe Fluor is well positioned within the EPCM landscape and should trade at least in line with peers

# ...And its Historical Trading Multiple, Despite Improved Fundamentals

Today, Fluor has a stronger contract mix, greater exposure to high-growth markets, and an opportunity to meaningfully improve EBITDA, yet its valuation, excluding its stake in NuScale, is lower than four years ago.

#### EV (excl. NuScale Stake Post-Tax) / NTM EBITDA Since David Constable's CEO Tenure (1)(2)



#### We believe the market is not giving Fluor credit for its substantial transformation

# Following Fluor's Q2 FY25 Earnings Release, its Share Price Fell Meaningfully

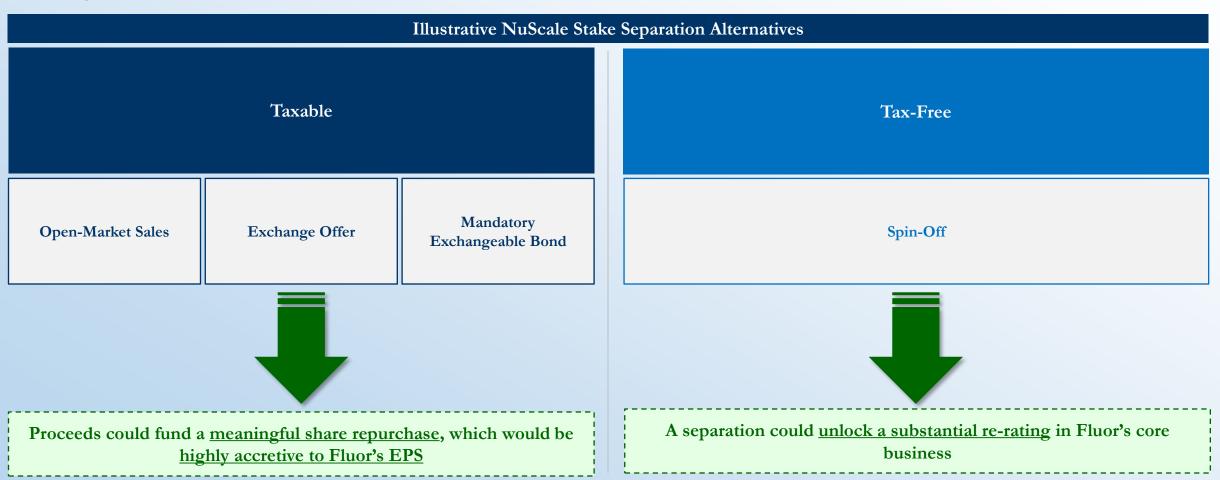
During its Q2 FY25 earnings call, Fluor highlighted (A) short-term headwinds affecting its core operations, stemming from cost overruns on several legacy infrastructure projects and customer project delays amid tariff and global economic uncertainty, and (B) a partial monetization plan for its NuScale stake that was suboptimal and poorly received by investors.



We believe a key driver of Fluor's share price reaction was investor disappointment with its proposed monetization plan for NuScale

# Fluor Has Multiple Paths to Monetize its Remaining NuScale Stake

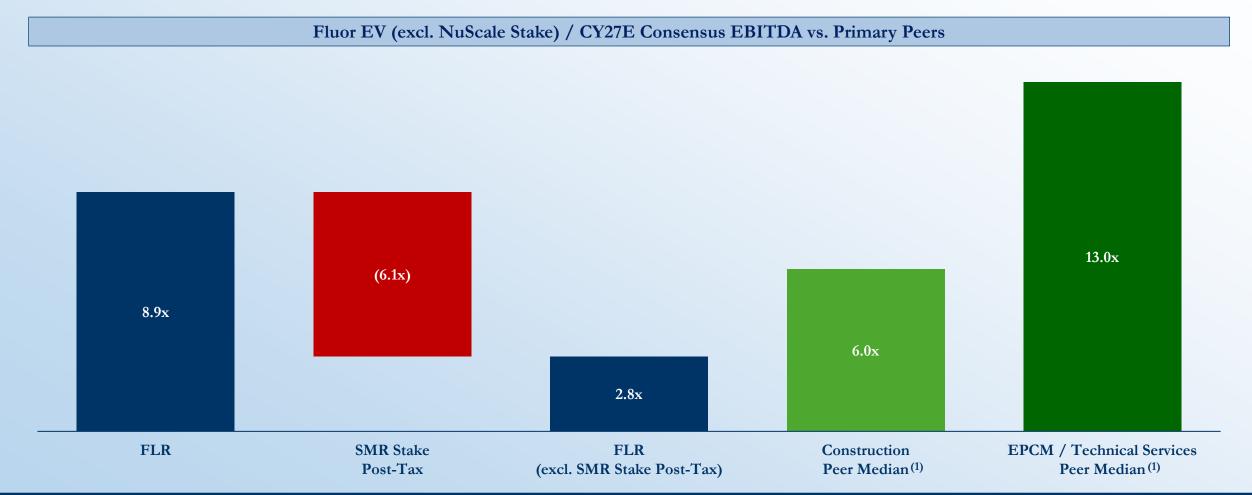
While each option carries unique tax, timing, and execution considerations, we believe the options below are viable paths Fluor should evaluate when assessing its NuScale stake.



We believe Fluor has several viable options to separate its NuScale stake in a way that would benefit both companies

# A Separation of Fluor's NuScale Stake Could Unlock Meaningful Value

We believe Fluor can separate its NuScale stake via taxable or tax-free structures, either of which would unlock significant value for shareholders.



We believe the market is significantly undervaluing Fluor's core business

# STARBOARD VALUE®